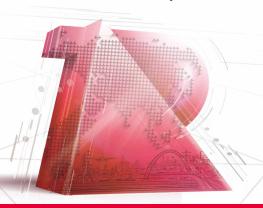
# Ruijie Networks Innovative ICT Enterprise Brand



## Scan the QR Code to Download Ruijie Cloud App



### 2mins Quick Talk for Ruijie SME Products

#### 6-sentence Introduction

- Hi! Let me introduce you a new brand from our distributor Ruijie, No.2 Wireless Enterprise Brand in China with very unique performance and functionality differentiations. Recently, many of our customers have adopted Ruijie with very good feedback, and that's why today I want to make the recommendation.
- Ruijie' s international strategy is to adopt enterprisegrade products to penetrate the SME market, more importantly, in SME affordable pricing! The Ruijie solution is very comprehensive, from wireless access points, switches, to Internet gateways. All can be managed by their Ruijie Cloud platform.
- 3. Their AP performance is very excellent. Take their entry model RG-AP710 as an example, 34% faster than UBNT AC-LR, and 50% better in video lagging, but pricing is even lower than UBNT's AC-LR.
- 4. And very very important is, their management cloud platform is Lifetime FREE, but already built–in with very rich authentication, Wi-Fi roaming, reporting, and optimization features. No need for any controller and software setup on premises. Ruijie is the ONLY vendor offering such Enterprise Cloud for FREE in the market. Unifi is always being complained about connection/voice drop because of their slow Wi-Fi roaming and no Wi-Fi optimization feature. The famous US testing agency Tolly (providing test report for Cisco, HP, Aruba, etc. major networking vendors for decades) has done a test report recently on Ruijie SME APs and their Cloud against UBNT. The result is very positive, claiming Ruijie is more enterprisegrade and has better performance. (Ref: https://www.ruijienetworks.com/special/tolly/2019/)

Ruijie Cloud 2.0 Overview on YouTube

Ruijie Cloud 2.0 C	Overview on YouTube	
<b>▶</b> You Tube <sup>PH</sup>	ruijie cloud 2.0	٩

- Moreover, all Ruijie products provide 3-year warranty, compared with many SOHO and UBNT only with 1-year offering, definitely with better confidence and protection to you and your customers.
- 6. That is why Ruijie has made lots of great success stories here recently, such as ...... (some local spotlight story sharing)

More Success Stories on YouTube

► You Tube <sup>PH</sup>	ruijie hotel cas

		Unmana	Ruijie Advantages			
Ruijie	TP-Link	Zyxel	Cisco	D-Link	HPE	
RG-ES126G-P-L	N/A	N/A	N/A	DGS-1026MP	N/A	
RG-ES126G-LP-L	N/A	N/A	SG110-24HP	N/A	1420 24G PoE+ 124W	
RG-ES109G-LP-L	TL-SG1008P	GS1100-8HP	SG110D-08HP	DGS-1008P	1420 8G PoE+ 64W	■ Full metal casing with all RG-ES100 and RG-S1800 models
RG-S1826G-P	N/A	N/A	N/A	DGS-1026MP	N/A	<ul> <li>All 8/24 ports are PoE/PoE+ capable, feel free to choose any ports</li> <li>More PoE model choices for CCTV, wireless APs and VoIP than</li> </ul>
RG-S1810G-P	TL-SG1008PE	GS1100-10HP	N/A	DGS-1010MP	1420 8G PoE+ 64W	competitors
RG-S1809-P	TL-SF1008P	ES1100-8P	N/A	DES-1008P+	N/A	F DO F0400 C
RG-S1826G	TL-SG1024	GS1100-24	SG110-24	DGS-1024C	1420 24G 2SFP	For RG-ES100 Series, extra unique features:  One-click button simple management beyond Plug-n-Play
RG-S1818G	TL-SG1016	GS1100-16	SG110-16	DGS-1016C	1420 16G	■ 370W and 180W PoE budget choices on 24-port models
RG-S1808G	TL-SG1008	N/A	SG110D-08	DGS-1008D	1420 8G	
RG-S1826	TL-SF1024	N/A	SF110-24	DES-1026G	N/A	
RG-S1808	TL-SF1008D	N/A	SF110D-08	DES-1008D	N/A	

#### Ruijie RG-S1800 and RG-ES100 Series Unmanaged Switches Model Selection

Product Model		RG- ES126G-P-L	RG- ES126G-LP-L	RG- ES109G-LP-L	RG- S1826G-P	RG- S1810G-P	RG- S1809-P	RG-S1826G	RG-S1818G	RG-S1808G	RG-S1826	RG-S1808
Product Photo			-	, interest		* ****	immin=		******	Toronto.	· · · · · · · · · · · · · · · · · · ·	*
	10/100BASE-T	24	24	9	N/A	N/A	8	N/A	N/A	N/A	24	8
Ports	10/100/1000BASE-T	$\checkmark$	$\checkmark$	$\checkmark$	24	8	1	24	16	8	2	N/A
	1000M SFP	2	2	N/A	2	2	N/A	2	2	N/A	2(Combo)	N/A
	PoE	$\checkmark$	$\checkmark$	$\checkmark$	$\vee$	$\checkmark$	$\checkmark$	N/A	N/A	N/A	$\checkmark$	N/A
Power over Ethernet	PoE/PoE+ Enabled Ports	24	24	8	24	8	8	N/A	N/A	N/A	N/A	N/A
	PoE Power Budget	370W	180W	54W	370W	124W	118W	N/A	N/A	N/A	N/A	N/A
Physical	Dimensions(WxDxH)	440x292x43.6 mm	440x205x43.6 mm	206.5x108.5x28 mm	440x205x44 mm	280x180x43 mm	190x100x28 mm	440x205x44 mm	440x205x44 mm	260x160x44 mm	440x205x44 mm	140x76x27 mm
•	Surge Protection	4KV	4KV	4KV	6KV	6KV	6KV	4KV	4KV	4KV	4KV	4KV
Desferre	Switching Capacity	52Gbps	52Gbps	18Gbps	48Gbps	48Gbps	3.6Gbps	48Gbps	48Gbps	16Gbps	48Gbps	1.6Gbps
Performance	Forwarding Rate	39Mpps	39Mpps	13.5Mpps	38.7Mpps	14.9Mpps	2.69Mpps	38.7Mpps	26.8Mpps	11.9Mpps	6.6Mpps	1.19Mpps

	Layer 2 Smart Ma	Ruijie Advantages		
Ruijie	D-Link	HPE	Cisco	Why replace them with Ruijie XS-S1920 Series?
XS-S1920-26GT2SFP-P-E	DGS-1210-28MP	N/A	N/A	<ul> <li>More choices on PoE models</li> <li>All ports are PoE capable, easier for connection choice (Only half ports</li> </ul>
XS-S1920-26GT2SFP-LP-E	DGS-1210-28P	1820 24G PoE+ (185W)	SG250-26P	are PoE capable on HPE 1820) ■ Fast deployment and remote maintenance with Ruijie Cloud
XS-S1920-24T2GT2SFP-P-E	N/A	N/A	N/A	<ul> <li>Unique Smart+ features for CCTV business</li> <li>Provides all necessary security and management features</li> <li>Multiple PoE power budget choices between 185W and 370W on 24-po</li> </ul>
XS-S1920-24T2GT2SFP-LP-E	DES-1210-28P	N/A	SF250-24P	Multiple POE power budget choices between 1550v and 370vv on 24-poi models     Recommended in cost-effective SME access layer
XS-S1920-9GT1SFP-P-E	DGS-1210-10MP	N/A	N/A	Managed by Ruijie Cloud, Web UI and CLI

#### Ruijie Layer 2 Smart Managed XS-S1920 Series Switches Model Selection

Product Model		XS-S1920- 26GT2SFP-P-E	XS-S1920- 26GT2SFP-LP-E	XS-S1920- 24T2GT2SFP-P-E	XS-S1920- 24T2GT2SFP-LP-E	XS-S1920- 9GT1SFP-P-E	
Product Photo		* <del>                                    </del>	is amaganage in the second		G. Handingson	0. 111	
	10/100BASE-T	N/A	N/A	24	24	N/A	
Ports	10/100/1000BASE-T	26	26	2	2	9	
	1000M SFP	2	2	2	2	1	
	PoE	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	V	
Power over Ethernet	PoE/PoE+ Enabled Ports	24	24	24	24	8	
	IEEE802.3af (PoE)	V	V	V	V	V	
	IEEE802.3at (PoE+)	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	
	PoE Power Budget	370W	185W	370W	185W	125W	
	Packet Buffer	4.1Mbit	4.1Mbit	4.1Mbit	4.1Mbit	4.1Mbit	
	CPU Memory	256MB	256MB	256MB	256MB	256MB	
Physical	Flash	32MB	32MB	32MB	32MB	32MB	
	Dimensions (WxDxH)	440x292x43.6mm	440x292x43.6mm	440x292x43.6mm	440x292x43.6mm	300x220x43.6mm	
	Unit Weight	4.2kg	4.2kg	4.2kg	4.2kg	2kg	
Performance	Switching Capacity	56Gbps	56Gbps	12.8Gbps	12.8Gbps	20Gbps	
renormance	Forwarding Rate	42Mpps	42Mpps	9.6Mpps	9.6Mpps	15Mpps	

	PoE	Gateway	Entry L	Entry Level Gateway		
Product Model	Ruijie RG-EG2100-P V2	Mikrotik RB2011UiAS-RM	Ruijie EG3250	Mikrotik RB1100AHx4 Dude Edition		
Product Photo			E: Distinguish		Lifetime FREE Cloud Management.	
Port	8xGE (7xPOE)	5xFE, 5xGE (1xPOE), 1xSFP	8xGE +1SFP+ 1x SFP+	13xGE	Comprehensive Unified Cloud     Networking Solution.	
Storage Size	4G	128M	1TB	60GB	3. FREE L7 DPI (no annual	
Performance ( 1518byte)	1G	1.5G	6.8G	7.3G	subscription).	
Recommended Concurrent User	350	N/A	2000	N/A	4. Integrated HDD for Internet Logging	
Cloud Management	Yes (Lifetime FREE)	N/A	Yes (Lifetime FREE)	N/A	and Content Caching (for EG3000 series).	
WAN Load Balancing	Yes	Yes	Yes	Yes	5. Local Portal and Voucher	
L7 DPI	Yes (Lifetime FREE)	N/A	Yes (Lifetime FREE)	N/A	Acceleration (work with Ruijie Cloud)  6. Excellent Internet Performance.	
App Caching	Yes	N/A	Yes	Proxy Caching	7. 3-Year Warranty.	
Internet Logging	N/A	N/A	Yes (Local Storage)	N/A	The real training.	
WiFi Hotspot Manager	Yes (Work with Ruijie Cloud)	Yes (Simple Billing & User Auth)	Yes (Work with Ruijie Cloud)	Yes (Simple Billing & User Auth)		
Power Redundancy	N/A	N/A	N/A	Yes		
Warranty	3 Year	1 Year	3 Year	1 Year		

	Layer 2+ Full Mana	Ruijie Advantages		
Ruijie	D-Link	HPE	Cisco	Why replace them with Ruijie XS-S1960 Series?
XS-S1960-48GT4SFP-H	DGS-1510-52	1920S 48G 4SFP	SG300-52	<ul> <li>Unique security features like CPP and NFPP, ensuring network safety with smart counter measures</li> </ul>
XS-S1960-24GT4SFP-UP-H	DGS-1510-28XMP	1920S 24G 2SFP PoE+ 370W	SG300-28MP	<ul> <li>Fast deployment and remote maintenance with Ruijie Cloud</li> <li>Unique Smart+ features for CCTV business</li> <li>Provides enterprise-grade QoS, security and management</li> </ul>
XS-S1960-24GT4SFP-H	DGS-1510-28	1920S 24G 2SFP	SG300-28	features  L3 features  L3 features  L3 features
XS-S1960-10GT2SFP-P-E	N/A	1920S 8G	SG300-10MPP	Managed by Ruijie Cloud, Web UI and CLI

#### Ruijie Layer 2+ Full Managed XS-S1960 Series Switches Model Selection

Product Model		XS-S1960- 48GT4SFP-H	XS-S1960- 24GT4SFP-UP-H	XS-S1960- 24GT4SFP-H	XS-S1960- 10GT2SFP-P-H
Product Photo		, have seen seen !	CONTROL OFFICE A PART.		
Darta	10/100/1000BASE-T	48	24	24	10
Ports	1000M SFP	4	4	4	2
	PoE	N/A	V	N/A	V
	PoE/PoE+Enabled Ports	N/A	24	N/A	8
	H-PoE Enabled Ports	N/A	4	N/A	N/A
Power over Ethernet	IEEE802.3bt (H-PoE)	N/A	$\checkmark$	N/A	N/A
	IEEE802.3af (PoE)	N/A	V	N/A	V
	IEEE802.3at (PoE+)	N/A	$\checkmark$	N/A	$\checkmark$
	PoE Power Budget	N/A	370W	N/A	125W
	Packet Buffer	12Mbit	12Mbit	12Mbit	12Mbit
	CPU Memory	512MB	512MB	512MB	512MB
Physical	Flash	256MB	256MB	256MB	256MB
	Dimensions(WxDxH)	440x260x43.6mm	440x260x43.6mm	440x260x43.6mm	340x260x43.6mm
	Unit Weight	4kg	5.5kg	3.5kg	2.5kg

			Wire	eless AP				Ruijie Advantag
	Ruijie	Product Photo	Ruckus	UBNT	Aruba	HUAWEI	TP-Link	
	RG-AP730-L Price: 802.11ac Wave2 Tri-band, 2x2 SS Max 2130Mbps Max User Per AP 768	hepr	Ruckus R510 802.11ac Wave2 Dual-band, 2x2 SS Max 1167Mbps Max User Per AP 512	UAP-AC-HD 802.11ac Wave2 Dual-band, 4x4 SS Max 2533Mbps Max User Per AP 500+	Aruba310 802.11ac Dual-band ,4x4 SS Max 2033Mbps Max User Per AP 512	AP4051TN 802.11ac Tri-band 4x4 SS Max 3000Mbps Max User Per AP ≤ 768	EAP330 11ac 3x3 SS 1900Mbps	
	RG-AP720-L Price: 802.11ac Wave2 Dual-bandd, 2x2 SS Max 1167Mbps Max User Per AP 256		Ruckus R310 802.11ac Wave2 Dual-band, 2x2 SS Max 1167Mbps Max User Per AP 256	UAP-AC-PRO 802.11ac Dual-band, 3x3 SS Max 1750Mbps Max User Per AP 200+	Aruba 300 802.11ac Dual-band 3x3 SS Max 1600Mbps Max User Per AP 512	AP4050DN 802.11ac wave2 Dual-band, 2x2 SS Max 1267Mbps Max User Per AP ≤ 512	EAP320 11ac 2x2 1167Mbps	
ndoor AP	RG-AP710 Price: 802.11ac Dual-band, 2x2 SS Max 1167Mbps Max User Per AP 256		Ruckus R310 802.11ac Dual-band, 2x2 SS Max 1167Mbps Max User Per AP 100	UAP-AC-LR 802.11ac Dual-band, 2x2 SS Max 1317Mbps Max User Per AP 250+	Aruba207 802.11ac Dual-band, 2x2 SS Max 1267Mbps Max User Per AP 512	AP4030DN 802.11ac Dual-band, 2x2 SS Max 1167Mbps Max User Per AP ≤ 256	EAP225 11ac 2x2 1167Mbps	Enterprise-grade     Wireless Experience
	RG-AP210-L Price: 802.11n Single-band, 2x2 SS Max 300Mbps Long Range	np n	N/A	UAP-AC-Lite 802.11ac Dual-band, 2x2 SS Max 1167Mbps Max User Per AP 250+ Short Distance Coverage UAP-LR 802.11n Single-band 2x2 SS Max 300Mbps Long Distance Coverage	N/A	N/A	EAP110 11n Single-band, 2x2 300Mbps	Lifetime Free Ruijie Cloud Managemen     Ultimate Wireless Performance Verifi by Tolly.      Dummy Provisionir Mobile App.     3-Year Warranty.
Wall AP	RG-AP130(L) Price: 802.11ac Wave1 Dual-band, 2x2 SS 4-Color Plate Option 4 FE LAN 3 Years HW Warranty Free Ruijie Cloud	Pro-	Ruckus H500 802.11ac Dual-band, 2x2 SS Max 1167Mbps	UAP-AC-IW 802.11ac Dual-band, 2x2 SS Max 1167Mbps 3 GE LAN	Aruba203H 802.11ac Dual-band, 2x2 SS 1267Mbps	AP2030DN 802.11ac Dual-band, 2x2 SS 1167Mbps	EAP225-Wall 11ac Wave2 Dual-band, 2x2 1200Mbps	
	RG-AP110-L Price: 802.11n Single-band, 2x2 SS Max 300Mbps 1 FE LAN	Fluque (Fluque)	N/A	N/A	N/A	N/A	EAP115-Wall 11n Single-band, 2x2 1 FE LAN 300Mbps	
Outdoor AP	RG-AP630(CD) Price: 802.11ac Dual Radio, 2x2 SS Max 1167Mbps	mgo	Ruckus P300 802.11ac Dual-band, 2x2 SS Max 1167Mbps	UAP-AC-M 802.11ac Dual-band, 2x2 SS Max 867Mbps	Aruba 370 802.11ac Dual-band, 2x2 SS Max 2033Mbps	N/A	TL-AP1205GP 802.11ac Dual Radio Max 1267Mbps	Toll Certifie